Changing Face of Business Support

Bo Ghiradeli, Youth Business USA

Technology to link millenials and mentors



Technology

Technical Assistance

Improving efficiency, outcomes and scale.

Overview

Leveraging technology in providing technical assistance:

Scheduling
Customers
Mentorship

Problem Scheduling

How many people spend lots of time just scheduling meetings? How many messages back and forth does it take usually to schedule one meeting?

Solution Calendy

C)

calendly

Features Pricing

Integrations

Customers For

For Teams

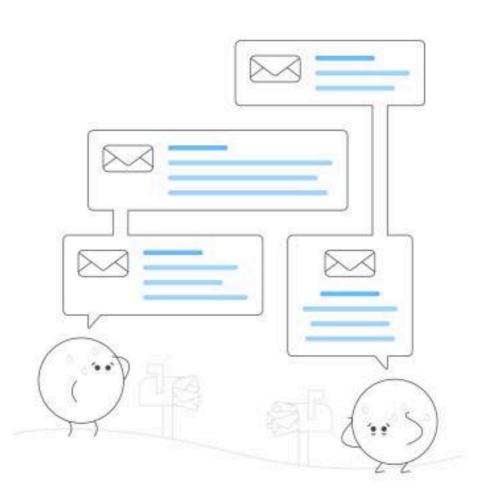
Sign Up

Log In

Calendly helps you schedule meetings without the back-and-forth emails



Get started for free. No credit card required.



SKY'S THE LIMIT

Problem: New Customers

In 2017, few businesses can afford to NOT be online.

How do you help TA clients acquire new customers?



Solution: Thumbtack

<u>Thumbtack.com</u> is an online marketplace primarily for services businesses to bid on jobs.

* Thumbtack

My Projects Log Out

Get anything done.

Over 1,100 services. Explore the possibilities.

| Get more done on the go | Get IT ON App Store Google Play | |
|---------------------------|------------------------------------|--|
| What service do you need? | Q | |
| | | |

Pilot with CAMEO for new customer acquisition.

SKY'S THE LIMIT 🏂

Problem: Getting Trusted Business Advice

An small business owner usually has to do everything. And the pace of change is faster than ever.

It is tough for TA providers to keep a base of experts in every domain available to assist clients.

It's hard to keep up!

Solution: Connect Clients to Current Professionals

Make it easy for current industry experts to advise clients in their areas of expertise.

Solution: skysthelimit.org

We use **a machine learning algorithm** on our **digital platform** to connect our young entrepreneurs to the **right support**, from the **right people**, at the **right time.**

Our experienced, volunteer business advisors & mentors help our entrepreneurs **learn**, **build** and **achieve their business dreams**.

SKY'S THE LIMIT

www.skysthelimit.org

JOIN

Young entrepreneurs and volunteer business advisors & mentors **create a profile** on our responsive web app at **skysthelimit.org**. They have access to training, business loans & ongoing support from our team.

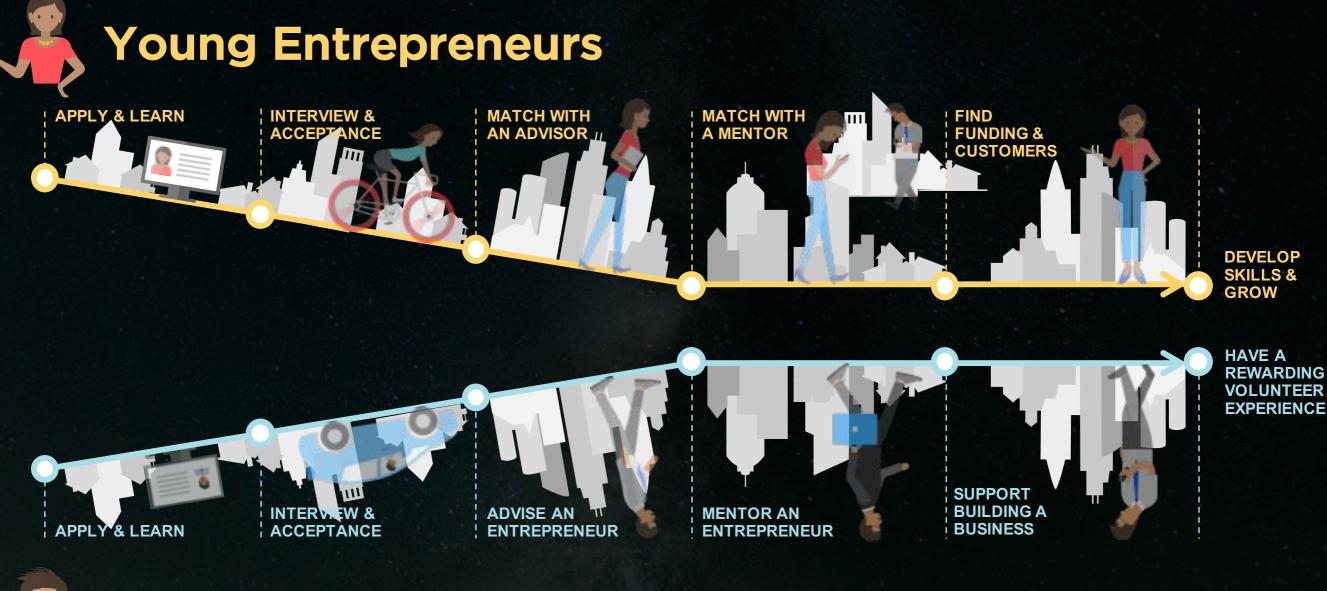
MATCH

Young entrepreneurs can request support through the platform. In partnership with Accenture's Artificial Intelligence group, we use machine learning to intelligently match the right business advisors & mentors with our young entrepreneurs' needs.

BUILD

Our young entrepreneurs prepare, launch and grow their businesses. They get the **right support**, from the **right people**, at the **right time** in their entrepreneurial journey. They build new products and services, create jobs, get skills and chase their dreams.

Detailed User Journey On skysthelimit.org







Thank you!



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