

## **Job Announcement- California FarmLink**

North Coast Regional Program Coordinator

California FarmLink is a statewide nonprofit whose mission is to link independent farmers and ranchers with the land and financing they need for a sustainable future.

### Job Description:

FarmLink is looking for a temporary, short-term (5 months: July 14, 2014 - December 31, 2014) North Coast Regional Program Coordinator to oversee FarmLink programmatic activities along the North Coast of California while the current Regional Coordinator is on maternity leave. This position is half-time (20 hours/ week) and based in Sebastopol. Responsibilities include:

- Provide farmers, ranchers and landowners with information on land leasing, land purchasing/sales and alternative land tenure options
- Help farmers negotiate strong leases
- Coach farmers on how to find land for lease or sale, and help them find financing for land purchases
- Assist in maintaining an online hub of land for lease or sale, connect landowners and farmers, and facilitate farmland leases
- Work with and help develop a network of experienced farm service professionals, including attorneys, CPAs, family communications specialists, realtors, insurance providers, and business consultants
- Provide farmers with information on farm financing options, including FarmLink's own loan program, and credit education
- Organize and present workshops and seminars
- Assist in grant reporting
- Outreach to agricultural landowners and organizations to increase FarmLink's capacity to offer quality land opportunities
- Outreach to beginning and underserved farmers to increase awareness of FarmLink programs

### Qualifications:

- Experience in North Coast agriculture, emphasis on small and mid-scale farms
- Experience in farm financing and farm business management
- Familiarity with California agricultural organizations
- Experience working with farmland leasing, real estate transactions, and conservation easements
- Oral communication skills, including ability to present complex information to groups
- Computer skills include basic familiarity with Microsoft Office Suite, Salesforce or similar database, email, Google products, website, Internet and website updating
- Valid California driver's license, ability to travel locally and regionally on a regular basis and spend overnights out of the area on occasion
- Spanish competency desired
- Ability to work in a team atmosphere
- Ability to complete self-directed projects with minimal day-to-day supervision
- Strong writing skills, including the ability to prepare professional letters, newsletter articles, and reports
- Experience in nonprofit project management

### Compensation:

Compensation commensurate with experience. California FarmLink maintains a drug-free workplace and is an equal opportunity employer.

**Please apply by JUNE 1st.** Please send resume, letter of interest, and three references to Ariana Reguzzoni: [ariana@cafarmlink.org](mailto:ariana@cafarmlink.org). No phone calls please.