**Bilingual Business Advisor Job Description & Posting**

**Job Posting**

Do you want to lend your passion and talents to help the sustainable farms and ranches that grow healthy food for our communities?

Do you have hands on experience or a natural talent for coaching, advising, and asking the right questions to help business owners figure out how to make more clear decisions and build stronger businesses?

Do you want to share leadership in a young, still evolving organization and with a team of passionate sustainable food and farm advocates centered around farmers, relationships, and join us in our small role building a stronger local sustainable foodshed?

Apply now to become Kitchen Table Advisors' Bilingual Business Advisor!

**Job Description**

Summary

Lead core program that provides in-depth 1:1 business advising to help sustainable small farms and ranches turn the corner with their business. Live our organizational values of being farmer-centric, valuing people and relationships, and staying focused. Share leadership in shaping our impact, storytelling and organizational development.

This role is a new position that takes over leading our program and business advising from our Executive Director as we transition from our initial 3 year pilot project to program launch. You will join a small but mighty team that includes our part-time Associate Director and Community Engagement Manager. We anticipate this role to start in July 2015 and may start half-time.

Initial Work and Ramp Up

[Estimated July-Nov 2015]

* Assess, refine and define more clear structure for core program business advising offering
* Share leadership with Executive Director to determine parameters for selection of next group of clients, including balancing need, geography, and program efficiency and impact
* Lead recruitment and selection of next group of sustainable small farms

Ongoing Responsibilities

[Starting Nov/Dec 2015]

* Build strong relationships with client farmers through 1:1 business advising, including listening, coaching, making business and financial assessments and recommendations, and connecting with outside tools and resources.
* Partner with Community Engagement Manager to lead and manage our efforts to support and connect our client farms to volunteer farm advisors, nonprofit partners, trusted for-profit vendors, and outside tools and resources.
* Collaborate with and support staff and volunteer team to evaluate program efficacy, tell the story of our clients and our impact, and generate the resources for our work through communications, farm tours, events and 1:1 relationship building.
* Share leadership with Executive Director and our Kitchen Cabinet to shape the evolution of our program, including our core business advising program, our farm resiliency work that goes beyond individual producers, and our long-term vision of eliminating lack of business tools and resources as the barrier to thriving sustainable farm businesses.

Qualifications

* Passion for sustainable food and farms
* Solid hands on experience with business and financial analysis, practical business planning and financial management and decision making
* Experience running a small business or providing coaching, consulting or technical assistance to small business owners, preferably food or farm businesses
* Connection to agriculture: family background or business, work experience, etc.
* Bilingual English/Spanish required. Native Spanish speaker highly preferred.
* Good listener
* Proactive, can work independently

How To Apply

Please email a resume and thoughtful cover letter explaining your interest in this particular role at this time in your career.